

## Practice Pod Topics

## Learning and Practice Goals

(some examples of practices you might explore in your pod)

### Major Donor Organizing

- Having deeper conversations with donors about their lived experiences and their giving.
- Holding discomfort in order to build values alignment.
- Cultivation that helps supporters move forward in their political journeys.
- Strategies for donors organizing donors.

### Mobilizing All Forms of Wealth

- Building an organizational culture (and policies and procedures) that value non-financial resources.
- Engaging supporters and community members to mobilize all forms of wealth.
- Becoming more adept at facilitating the flow of resources between organizations and communities.
- Understanding how community care and self-care are a part of mobilizing all forms of wealth.

### Making Resource Mobilization Roles Widely Accessible and Sustainable in the Organization

- Building the case and motivation for more people to mobilize resources.
- Supporting people through training and systems.
- Matching roles to people's talents.
- Coordinating various people and roles in a campaign.

### Moving Foundation Relationships and Money

- Deepening "trust-based" philanthropy and fundraising as resource mobilizers.
- Deepening our understanding of a Just Transition framework in how we work with foundations.
- Considering how we might organize specific funders and foundation staff by working collaboratively with other grantees.